

Sales by segment for a typical Costco store. Data on percentage per segment and products from *Morningstar* 2007. Actual sales based on 2009 data, wikianswers.com

Segment	%/ Sales	\$ of Sales	Products/Segment	Guilford stores most likely affected
Sundries	23%	31,050,000	Candy, snack foods, tobacco, alcoholic and nonalcoholic beverages, and cleaning and institutional supplies.	Page's, convenience stores, Bishop's
Hardlines	19%	25,650,000	Major appliances, electronics, health and beauty aids, hardware, office supplies, garden and patio, sporting goods, furniture, and automotive supplies	Page's, Pete's Hearth & Home, auto parts stores, lighting stores, Bathrooms & Kitchens by Emerson/Supply New England.
Softlines	10%	13,500,000	Apparel, domestics, jewelry, housewares, media (including books), home furnishings, cameras, and small appliances (toasters, microwaves, blenders, etc.).	Page's, most shops around the Green, gift shops, jewelry stores, Cook's Kitchen, the Kitchen Store, Casual Curtains, Breakwater Books.
Food	21%	28,350,000	Dry and institutionally packaged foods (oatmeal, rice, cereal, etc.)	All food stores
Fresh Food	12%	16,200,000	Meat, bakery goods, deli and produce.	Guilford Food Center, Fortes, Star Fish, Bishop's, La Cuisine, La Rosticceria, Pasta Avesta, 4 & 20 Blackbirds, Take the Cake, Meriano's Bake Shop.
Ancillary	15%	20,250,000	Gas stations, pharmacy, food court, optical, one-hour photo, hearing aid, and travel products.	Zenith Hearing Aid, In a Flash Studio, Royal Printing, opticians, drugstores, take-out food, Guilford Diner, gas stations.
Total	100%	135,000,000		